



# BRADLEY S. SALZER

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**PRESIDENT, REDSTONE FUNDING**

✉ **BSALZER@REDSTONEINVESTMENTS.COM**

As a 30-year real estate professional, Brad has focused on the acquisition and servicing of commercial real estate loans since 1991. Having acquired over \$500 million in whole-loans either individually or in pools, Brad has a proven track record in the resolution of distressed mortgage debt. He has participated as a buyer of RTC, FDIC and conventional bank assets as well those of private and institutional lenders. In addition to the most common property types, collateral has included golf courses, marinas, churches and a multitude of special-use facilities throughout the continental United States.

His strong foundation in the development of real property including, office, industrial, retail and residential subdivisions, has proven invaluable in the repositioning and sale of foreclosed assets, where clients have included Aetna, Metropolitan Life and Nationwide Life Insurance Companies. Utilizing strong analytical skills to develop meaningful cash flows, Brad has seen success in restructuring debt of difficult transactions for the benefit of private equity funds including WRH Mortgage, Inc. where he served as the Executive Vice President and shareholder. Brad served as the Director of Development for Combined Properties in Washington, D.C., the Vice President for L.J. Hooker Development in Atlanta, Ga., where he specialized in retail and industrial development, Senior Vice President and Portfolio Manager at RCH Capital, LLC and most recently as a Principal at MacDill Capital Partners, LLC. He is the President of Redstone Funding LLC, acquiring and restructuring sub-performing commercial mortgage debt.

Brad is active in various community organizations and resides in Tampa with his wife and their two children where he enjoys tennis, biking and running.

## **EDUCATION**

- Emory University, Bachelor of Arts, Political Science

## **PROFESSIONAL AFFILIATIONS**

- BBVA, Tampa Advisory Board Member
- Institute of Real Estate Management (IREM)
- Mortgage Bankers Association and Mortgage Bankers Association of Florida
- Real Estate Investment Council (REIC)
- Turnaround Management Association (TMA)
- Urban Land Institute (ULI)
- Florida Bankers Association
- Commercial Real Estate Finance Council (CREFC)