



ROBERT O. ("BOB") ALTER

SENIOR VICE PRESIDENT, REDSTONE COMMERCIAL

✉ RALTER@REDSTONECOMMERCIAL.COM

Bob serves as Senior Vice President of Redstone Commercial with responsibility for Owner, Occupier and Investment Services for Industrial and Office properties. With over 30 years of experience in Commercial Real Estate, Bob joined Redstone in 2017 from JLL, where he was a Senior Vice President and co-leader of its Industrial Services team with responsibility for Tampa, Lakeland and West Central Florida.

Prior to joining JLL, Bob was Vice President and Managing Director of Real Estate for Los Angeles-based FORT Properties, responsible for the private equity Firm's acquisition, disposition and overall performance of its U.S. real estate portfolio. Prior thereto, he served as Group VP for Hillwood Properties, responsible for build-to-suit development and leasing activity at its highly successful 'AllianceTexas' project. Prior thereto, Bob was First Vice President and Officer at Prologis—with national, and direct southeast regional responsibility for build-to-suit development, leasing, and global account oversight for numerous multi-market clients. Bob launched his career in Commercial Real Estate with Vantage Companies/VRS, after a five-year career in Public Accounting with Arthur Andersen & Company.

Having directly or jointly completed commercial transactions in more than 30 markets in 23 different states during the past twenty years, Bob has received numerous accolades, including CoStar's 'Power Broker' Award for Top Industrial Leasing (multiple years), NAIOP Deal of the Year, and Business Journal's 'Heavy Hitter' Awards in both Tampa and Dallas. Bob was appointed Chairman of NAIOP's National Build-to-Suit Forum for three consecutive years, and also serves on NAIOP's Editorial Steering Committee for Industrial and Facilities Design publications.

EDUCATION

- Arizona State University, Bachelor of Science – Accounting

PROFESSIONAL AFFILIATIONS

- NAIOP, the Commercial Real Estate Development Association
- Real Estate Investment Council (REIC)
- Tampa Chamber/THEDC
- Westshore Alliance
- Licensed Florida Real Estate Sales Associate